

2020 BUYER'S GUIDE

**LOOKING FOR AN ARCHITECT, ENGINEER,
CONTRACTOR OR LENDER? THE 2020
NAIOP PITTSBURGH BUYER'S GUIDE LISTS
DOZENS OF FIRMS FROM AROUND THE
REGION THAT CAN FIT THE BILL.**

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ARCHITECTS



AE Works

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AE Works integrates the practices of architecture, building systems engineering, construction management and security risk management to develop transformative building solutions. We offer specialized expertise in Workplace Safety + Security to support your COVID-19 workplace readiness. Services include: Workplace COVID-19 Hazard Assessments, HVAC Readiness Assessments, Customized Go Back to the Office Plans, and Office Space Readiness Design and Support.

An established and award-winning building design and consulting firm, AE Works has been named to ENR Mid-Atlantic's Top Design Firms list for four consecutive years. Experience spans commercial, healthcare, science and technology, higher education and public safety and security markets.



Design 3 Architecture PC

300 Oxford Dr. Suite 120, Monroeville, PA 15146
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Design 3 Architecture has been offering architecture, planning, and interior design services to the Pittsburgh region since 1982. We view inherent project constraints as potential opportunities for innovative design solutions. With a philosophy grounded in team collaboration, providing both personal attention and project leadership, Design 3 Architecture does more than solve problems. We provide solutions that are unique, exciting and affordable.

desmone

Desmone Architects

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Great design is inspired by vision. We design buildings and spaces that allow people to thrive – physically, emotionally, and spiritually. Our unique service journey is rooted in effective delivery strategies and informed by principles of health and wellness. Our work reflects the range and diversity of the clients we serve. Each project is informed by a unique set of opportunities and constraints and is inspired by our client's vision. We design high performing buildings and spaces optimized for the people who live, work and play within. Health and wellness are a consideration on all projects, regardless of size, scale or type. Our work is designed to thrive.



DLA+ Architecture & Interior Design

Foster Plaza, Building 9, Suite 200
750 Holiday Drive, Pittsburgh, PA 15220
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Laura Albert – LAAlbert@DLAplus.com

DLA+ is a full-service architecture and interior design firm dedicated to providing our Strategic ArchitectureSM project approach through a collaborative and integrated partnership with our clients. Our corporate/commercial, higher education, sports, government, healthcare, and retail/hospitality clients seek our expertise to solve their unique objectives and support their overall mission, vision, and strategy. Our talented team has extensive experience in all aspects of architecture and interior design, significant LEED and design-build background, and comprehensive construction contract administration experience. We are committed to delivering a technically successful project, innovative solutions, and sound principles of sustainable design intended to serve your organization and the community into the future.



HHSDR
Architects/Engineers

HHSDR Architects/Engineers

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Matthew Franz – mfranz@hhsdr.com

HHSDR helps our clients deliver successful projects, on-time and on-budget, using a 360 degree approach to project planning, design and management. Our approach means detailed, Partner involvement at every phase, from initial studies through the phases of design, construction contract management and post-construction closeout. It means advocacy on our clients' behalf, through every stage of the project, with the same Partner and team members that started the project with you. It means a facility that is as effective as it is beautiful. It means having the confidence that comes from a firm with more than 67 years of experience. HHSDR looks forward to speaking with you about our 360 degree approach to your project.



ikm incorporated

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IKM Architecture is a dynamic design firm providing architectural, planning, and interior design services to clients across the region in Healthcare, Education, Science & Technology, Workplace, and Civic/Cultural. IKM champions an immersive client engagement process proven to creatively develop the direction of a client's project. IKM incorporates animations, VR, 3-D Modeling, and laser technology from our on-site Maker Space. In continuous practice for 109 years, IKM believes in providing innovative and informed design solutions that will continue to create enduring value for their clients in a changing world. IKM is a member of the AIA and the USGBC.



LGA Partners, LP

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Paulette Burns, Partner
pauletteb@lga-partners.com

LGA Partners aspires to design projects that balance innovation, context, precedent, and value. Our mission is to form meaningful partnerships with our clients, consultants, and community; creating inspiring and enduring architecture that surpasses project goals. With over 50 team members, our collection of talent is committed to a simple goal: to provide the highest quality of service possible to every client, every time. From the beginnings of creative ideas through the last punch list item, we will be there, going the extra mile.

PERFIDO
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GOETTEL

PWWG Architecture + Planning

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Lisa Carver, AIA, LEED AP, Principal
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PWWG offers architecture and planning with a focus on work in urban, campus, and historic contexts. Our portfolio includes significant work in multi-family housing, education, and cultural buildings, as well as the preservation of adaptive re-use of existing buildings. Our award-winning design work also includes hotels, parking structures, theaters, offices, and technical training facilities. For over 40 years, from our studios in downtown Pittsburgh, we have assisted owners with detail-oriented service. From early conceptual studies through completion of construction, PWWG is adept at coordinating multi-disciplinary teams of engineers, consultants, contractors, and artists. PWWG brings expertise in code compliance, feasibility and space programming, historic tax credits, community outreach, visualization, and architectural design.



Renaissance 3 Architects, LLC

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Deepak Wadhvani – dw@r3a.com

R3A Architecture was founded on the notion that design and innovation can be a catalyst for change. Located in Pittsburgh's dynamic South Side neighborhood, R3A's team of architects and designers collaborates closely with clients, experts and communities to create built environments that support their most valuable asset: people. We help businesses in the markets of higher education, science & technology, smart workplace and advanced manufacturing, solve their toughest design challenges. Using a design-thinking approach, innovation is our spark to differentiation. Before every project we eliminate all preconceived notions, seeking to fully understand our client's goals and challenges before designing solutions. By seeking openings not endings, high impact solutions are able to bubble up from below rather than being imposed from the top.



VEBH Architects

470 Washington Road, Pittsburgh, PA 15228
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VEBH Architects has been serving the communities of Southwestern Pennsylvania and beyond for 75 years. We are passionate about creating productive working, learning and wellness environments for our clients and those they serve. We are committed to the design of great places that inspire, motivate, and ultimately enrich our region and our communities.

ASA SPECIALTY CONTRACTORS



Allegheny Mineral Corporation

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Allegheny Mineral Corp. provides crushed stone, industrial rock dust and agricultural lime to Pennsylvania, Ohio, and West Virginia. In 2014, the company was listed as one of the 40th largest aggregate producers in the nation. Our limestone product has provided a solid foundation for schools, churches, hospitals and family homes in and around our community. Allegheny Mineral has been recognized for its efforts in areas of safety, sustainability, community relations and industry contributions in the form of awards from state and federal agencies.

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Overhead Door Company of Greater Pittsburgh

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Jason Henze – jhenze@ohdpg.com

Overhead Door Company of Greater Pittsburgh is a Veteran-owned business specializing in commercial, industrial, and residential door systems, loading dock equipment and operable partitions. Overhead Door has always produced and installed the highest quality products. Our superior product craftsmanship and dedicated excellence in customer care has made us the leader in door systems for diverse markets and customers around the globe. Our Red Ribbon trademark is your guarantee of receiving unequalled personalized service and expertise – from assistance with product selection through the timely completion of product installation. We also offer customers emergency service 24/7 365 days a year.



Pellman Electric Associates

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Darren Pellman, President
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Pellman Electric Associates specializes in cutting edge, high-end performance aimed at giving the customer what they desire. Pellman Electric, Inc has a broad range of experience in commercial, residential, and industrial electrical construction. We also provide voice/data, fire alarm, building automation, lighting, design build, value engineering and energy audit services.

Our projects range from small service work to multi-million dollar projects. We realize that quality and reliability are the essence of success and longevity in the electrical contracting industry. Our clients deserve the highest value for their money. It's a simple fact, doing the job right the first time always costs less than doing it twice. Our experienced professionals arrive with the parts and equipment to do it once and do it right.

CIVIL ENGINEERS



The Gateway Engineers

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Gateway Engineers and its predecessors have played an active role in the development of the Ohio Valley since 1954. Our incessant pursuit of project management excellence has created strengths in municipal engineering, consulting work, and all facets of private development including the burgeoning energy industries. The tradition of providing value-added engineering solutions carries on as the company continues to grow. Gateway Engineers staff of registered professional engineers, surveyors, construction inspectors, and landscape architects, along with qualified technicians, is ready to provide the expertise and personalized service which every project deserves. For more information, please visit the new GatewayEngineers.com.



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HRG is an employee-owned, full-service consulting engineering firm that provides quality, cost-effective design solutions. Our professional team provides a wide range of services from site design, permitting, and environmental assessments to transportation and survey. We do it all in-house, expediting the land development process and eliminating delays. We get you down to business – Fast. Since its inception in 1962, HRG has grown to eight office locations throughout Pennsylvania and West Virginia. We have over 200 dedicated professional engineers, geologists, environmental scientists, surveyors, landscape architects, and related support personnel that provide a full-service approach to every project. Service offerings include land development, water resources, water & wastewater, transportation, survey, GIS, environmental, and financial consulting.



Pennoni

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Pennoni is a multidisciplinary consulting engineering firm founded more than five decades ago. Our firm helps communities and private sector clients alike navigate the ever-changing technological advancements available and learn how best to integrate "smart" solutions into the current landscape and make them a part of resilient and sustainable planning. Pennoni has 35 offices throughout the Mid-Atlantic, Ohio, North Carolina, Florida and New England. Locally, Pennoni has offices in Pittsburgh, State College and Uniontown that service the developer, industrial, transportation, education and the Marcellus Shale industry in Western Pennsylvania, Ohio and West Virginia. We put all our passion, our knowledge and our skill into doing whatever it takes, every day, every time, for every project.



David E. Wooster and Associates, Inc.

Straightforward & Unwavering
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State College, PA 16803
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www.dewooster.com
Chuck Wooster, President
chuckwooster@dewooster.com

Since 1971, our firm has been a highly regarded and respected leader in the traffic engineering industry. We are most proud of our uncompromising integrity. Our goal is to guide our clients through the rigorous process of real estate development and assist them by correctly identifying on-site and off-site traffic impacts, develop cost effective and efficient mitigation strategies, and seek and receive municipal and State DOT approvals and/or permits. Our skills include: Traffic Engineering Studies, Highway Occupancy Permits, Traffic Signal System Design, Roadway Design, Intersection Design, and Parking Studies.

CONTRACTORS

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A. Martini & Company

320 Grant Street, Verona, PA 15137

T: 412-828-5500

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Emily Landerman – Emily.Landerman@amartinigc.com

As a fourth generation General Contracting and Construction Management firm, founded in 1951, the principals of A. Martini & Co. continue to provide hands-on participation as a commitment to our clients and each of their projects. Our company's size, history, and work philosophy are specifically geared to offering the experience, commitment, and a partnering approach needed for your project. A. Martini & Co. provides construction management and general contracting services for corporate, healthcare, senior living, restaurant, religious, retail, non-profit, residential and education clients.



Burchick Construction Company, Inc.

500 Lowries Run Road, Pittsburgh, PA 15237

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www.burchick.com

Joseph E. Burchick – joeburchick@burchick.com

Burchick Construction is a full-service general contractor founded on the commitment to excellence that Joe Burchick brings to each project. Burchick's management approach is designed to ensure optimum results for our clients while setting the performance standard for construction services. Our executives and managers have broad-based experience delivering construction to the highest of standards with every delivery method preference. Burchick's project team and professional engineers on staff are equally comfortable with a completed design or with providing pre-construction assistance at the earliest stages of design. Burchick has managed commercial, institutional, and industrial projects from \$1 million to \$73 million with equal attention. Burchick Construction – Setting the Performance Standard.



Carl Walker Construction

935 Vista Drive, Pittsburgh, PA 15205-1218

T: 412-490-2924

www.carlwalkerconstruction.com

Greg Haddeus, Partner

gheddaeus@carlwalkerconstruction.com

Carl Walker Construction (CWC) has remained the industry leader for parking garage design, construction, restoration, and specialty concrete projects since its inception in 1996. We are a single-source solution for owners seeking accurate scheduling and cost prediction, turn-key design, streamlined and transparent contact, and thorough certification and training by a self-performing garage expert. Our experience is our advantage: we do not compromise on workmanship, product quality, design detail, or safety.

CWC focuses on the prolonged integrity and sustainability of the structures we restore and build, and take a proactive approach in applying improvements and beneficial modifications when applicable and cost effective.

We are proud members of the International Concrete Repair Institute and American Concrete Institute, and have earned multiple safety awards and acknowledgements for our dedication to industry best practices.



Jendoco Construction Corporation

2000 Lincoln Road, Pittsburgh, PA 15235

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www.jendoco.com

Michael Kuhn – mkuhn@jendoco.com

JENDOCO Construction, founded in 1957, is located in Pittsburgh's East End and provides building construction services to the Western Pennsylvania region. Jendoco believes that the built environment should have a Net-Positive impact on people, nature, and communities and that designing and constructing the places in which we live, work, worship, learn, heal and play should be collaborative, creative, and fun. Through proactive solution development, sustainable building practices, community engagement, and charitable support, Jendoco continues to demonstrate our commitment to the Greater Pittsburgh Region.



RELATIONSHIPS | REPUTATION | RESULTS

Landau Building Company

9855 Rinaman Road, Wexford, PA 15090

T: 724-935-8800

www.landau-bldg.com

Jeffrey Landau, President – jlandau@landau-bldg.com

Established over 130 years ago, Landau Building Company has become one of the premier family-owned and operated general contracting firms in Western Pennsylvania. Subsidiary Marks-Landau Construction provides construction services to the northern West Virginia region. Now in its 5th generation, Landau continues to build strong RELATIONSHIPS with its clients. Our commitment to integrity, honesty, and excellent client service has built our solid REPUTATION. We deliver exceptional RESULTS that exceed our client's expectations for quality and service and make Landau Building Company their builder of choice.



Mascaro Construction

1720 Metropolitan St, Pittsburgh, PA 15233

T: 412-321-4901

www.masarcoconstruction.com

Michael R. Mascaro - mcclp@masarcoconstruction.com

Mascaro is one of the region's largest construction firms specializing in design-build, construction management, and general contracting. Founded in 1988 on the simple premise to deliver excellence in construction services, we bring to your project the 'Mascaro Advantage.' We are humble, hungry, and smart – not shying away from hard work and complex projects, but tackling each one proactively. We do what we say we are going to do, right, the first time. We will provide a family atmosphere, concentrating on the health and welfare of not only our employees, but also that of our clients and community. Our success is based on our market diversity, superior planning, building relationships, and, most importantly, delivering great experiences.



BUILDING EXCELLENCE

McKamish, Inc.

50 55th Street, Pittsburgh, PA 15201

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www.mckamish.com

John Jordan – jjj@mckamish.com

Serving the mid-Atlantic region with over forty years of experience, McKamish is a full-service mechanical construction company specializing in commercial HVAC, plumbing, piping, industrial piping, custom metal fabrication, 24/7 service and maintenance. McKamish is dedicated to "Building Excellence" on every project that we build. With a dedicated team of employees who are committed to our customers, you can feel confident that your project will be handled with integrity. A family-owned company with deep roots in the Pittsburgh community, our goal is to surpass customers' expectations and provide top quality service in everything we do.



PJ Dick Inc.

225 North Shore Drive, Pittsburgh PA 15212

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www.pjdick.com

Bernard J. Kobosky | Bernie.kobosky@pjdick.com

PJ Dick is a part of a Pittsburgh, PA based family of companies that provides best-in-class construction management staff to estimate, plan, and build the Mid-Atlantic region's most prominent projects. Since 1979, PJ Dick has served markets including commercial, government, hospitality, healthcare, higher education, industrial, K-12 education, multi-family and senior living, and sports and entertainment. Consistently ranked among the nation's top firms, PJ Dick offers unsurpassed general contracting, design/build, construction management, and consulting services while maintaining its values of safety, sustainable building, quality construction and innovative technology.

RYCON Construction Inc.

Rycon Construction Inc.

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Todd Dominick – info@ryconinc.com

Rycon Construction, Inc. is a premier preconstruction, general contracting and construction management firm with offices in Pittsburgh, Atlanta, Cleveland, Ft. Lauderdale, and Philadelphia. An ENR Top 400 Contractor and ENR Top Green Contractor, Rycon specializes in new construction, renovations and design-build projects for Owners of commercial, industrial, institutional, multi-unit residential and governmental buildings. Rycon's stellar reputation for quality service is built on a solid history of successful projects completed on time and on budget and an unwavering business philosophy that puts customer satisfaction first. The results are return customers and impressive company growth. Rycon is an employee-owned company with a \$550 million revenue in 2019.



Shannon Construction Company

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www.shannon1.com
Rich Amberson, Exec. VP
richa@shannon1.com

Shannon Construction is a commercial builder with a rich legacy handed down from generations of family. Our objective is to develop and deliver customized building programs that meet our client's goals. Shannon utilizes a creative, collaborative project approach to ensure client satisfaction and successful outcomes on every project. Clients benefit from our service philosophy rooted in personalized attention to every detail. We believe the best way to do business is to treat people fairly and do the right thing. Our services include General Contractor, Construction Management, Design & Build, Self-perform Construction, Building Construction Maintenance, and Green Building techniques.



Volpatt Construction Corporation

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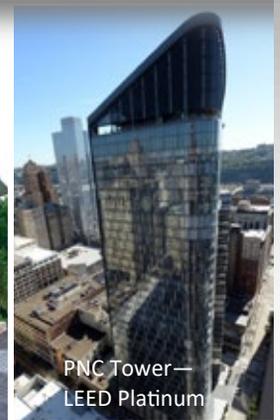
From our first renovation in 1991, to over 800 industrial, commercial, and institutional projects, Volpatt Construction has successfully positioned itself as one of the most respected building contractors in the Tri-State area. With a focus on high quality, hands-on service, competitive pricing, and timely project completion, Volpatt Construction has built and maintained a long list of repeat clients, partnering with the finest businesses and institutions in the area. Today, the family-operated company continues to play an integral role in building the region into a top global destination for healthcare, education, and research.



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DEVELOPER



Ambridge Regional Center and ConAm3PL

2301 Duss Avenue #1, Ambridge, PA 15003
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www.AmbridgeRegional.com
www.ConAm3PL.com
Office@AmbridgeRegional.com

The Ambridge Regional Center offers over 1 million square feet of warehouse, distribution, manufacturing, lab and yard space for lease. Our tenants include Fortune 100 firms as well as small private companies.

ConAm3PL offers full third party logistics to international conglomerates as well as regional companies whom all utilize our distribution capabilities to maximize their operational efficiencies.



Chapman Properties

100 Leetsdale Industrial Dr., Leetsdale, PA 15056
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Chapman Properties is a leading provider of quality business facilities in Southwestern Pennsylvania. An award-winning commercial property development and management company based in Pittsburgh, Chapman designs, builds, and operates state-of-the-art business parks with a concentration on regional distribution and industrial projects. They are best known for their redevelopment of the two-plus million square foot Leetsdale Industrial Park, and are currently developing Chapman Westport, a 2.6 million square foot master-planned mixed use business park located 3 miles from Pittsburgh International Airport on PA Turnpike 576 with tenants including General Electric's Center for Additive Technology Advancement and a new one million square foot Amazon fulfillment center (under construction). For more information, visit www.chapmanprop.com.

DOCUMENT HANDLING



Tri-State Signs & Reprographics, Inc.

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DJ McClary, Director of Operations
DJMcClary@tsrepro.com

Tri-State provides printing and document management to Architects, Engineers and Contractors. We utilize the latest in Online Plan Room Services, Scanning and Printing in both Black & White and Color. Our color division specializes in large format color, servicing the Trade Show Exhibit, Sign, Vehicle Advertising, and Window Display Markets among others. Our unique approach combines our years of experience with new technical knowledge and capabilities to equip us to continually present new possibilities to our clients.

ECONOMIC DEVELOPMENT



Armstrong County Industrial Development Council

Northpointe Technology Center II
187 Northpointe Boulevard, Freeport, PA 16229
T: 724-548-1500
www.armstrongidc.org
Michael P. Coonley, Executive Director
economicdevelopment@co.armstrong.pa.us

The Armstrong County Industrial Development Council (ACIDC), established in 1968 is a private 501(c)(3) industrial development corporation. Identified as the lead economic development group within the County, the ACIDC, along with its sister organization the Armstrong County Industrial Development Authority, provides single-point-of-contact service for emerging or expanding business and industry. Owners and operators of four industrial parks, single use and multi-tenant facilities, the ACIDC works closely with existing or prospective businesses to identify the right location. They also provide financing assistance to companies through government loan/grant programs and private sector financial institutions.



Community Development Corporation of Butler County

120 Hollywood Drive #101, Butler PA 16001
T: 800-283-0021 | F: 724-283-3599
www.butlercountycdc.com
Joe Saeler, Executive Director
jsaeler@butlercountycdc.com

The Community Development Corporation of Butler County (CDC) is the lead economic development organization in Butler County. The CDC is your first contact for economic development in Butler County. The CDC works closely with you to identify the right location for your business. Available land includes 30 acres at the Pullman Center Business Park Expansion. Initial lots at the Pullman site are priced as low as \$50,000 per acre. All utilities are at both sites. The CDC also has financing available for real estate, equipment, working capital and lines of credit.



Indiana County Center for Economic Operations

801 Water St., Indiana, PA 15701-1705
T: 724-465-2662 | F: 724-465-3150
www.indianacountyceo.com
Byron G. Stauffer, Jr., Executive Director
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The Indiana County Center for Economic Operations (the "CEO") was established in 1994 as a county-wide public-private initiative. The CEO Affiliates include the Indiana County Commissioners, the Indiana County Chamber of Commerce, the Indiana County Development Corporation, the Indiana County Tourist Bureau, and Indiana University of Pennsylvania, whom jointly seek to support the continuous improvement and vitality of Indiana County through increased business, economic growth, tourism, education, and the quality of life in Indiana County. The CEO facilitates access to information, resources, and the delivery of integrated programs and services to assist businesses in their efforts to grow and expand.



Mon Valley Alliance

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Ben Brown, CEO
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The Mon Valley Alliance (MVA) is a non-profit, Certified Economic Development Organization, dedicated to industrial, business, and community development in the Mid-Mon Valley region, south of Pittsburgh, PA. MVA provides shovel-ready industrial land for sale or lease in 4 area business parks, build-to-suit projects, preferred financing through the Pennsylvania Industrial Development Authority, and access to tax abatements for companies creating and retaining family sustaining jobs. The organization serves as coordinator of the Mid-Mon Valley Regional Enterprise Zone and is a leader in community revitalization through improvement projects and blight removal in the historic downtowns.



Washington County Chamber of Commerce

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www.washcochamber.com
Will Thomeier, Director Economic & Tourism Development – will@washcochamber.com

The Washington County Chamber of Commerce is the largest business organization in Washington County and the second largest chamber of commerce in Southwestern Pennsylvania. The Chamber focuses on economic and business development initiatives to expand the economy of Washington County and was one of the first organizations to publically support the economic benefits and job creation potential of the natural gas industry. Learn more at www.washcochamber.com.



Westmoreland County Industrial Development Corporation

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www.westmorelandcountyidc.org
Jason W. Rigone, Executive Director
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Founded in 1983 by the Westmoreland County Board of Commissioners, the Westmoreland County Industrial Development Corporation (WCIDC) implements a comprehensive economic development strategy to promote growth in terms of job creation, economic output and a stable tax base for Westmoreland County. Through the development of a county-wide industrial park system, a responsive Business Calling Program and involvement in public/private partnerships, WCIDC strives to foster business growth, resulting in job opportunities for the citizens of Westmoreland County.

ENGINEERS



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Civil & Environmental Consultants, Inc.

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Christopher J. Remley, P.E. – cremley@cecinc.com

Civil & Environmental Consultants, Inc. (CEC) is a company of professionals who provide integrated design and consulting services at all points in a property's life cycle. CEC's industry experts offer a full complement of evaluation, technical and regulatory insight. Our value lies in the practical knowledge senior leaders contribute along with our broad skill-sets and desire to advance our clients' strategic objectives. We're building trust and our reputation on a local level through personal business relationships while continually assessing our environmental and economic sustainability in the communities where we practice.



KU Resources, Inc.

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www.kuresources.com
Tysen Miller – Tmiller@KUResources.com

KU Resources, Inc. provides a full range of environmental management and site development engineering services to industrial, commercial, and community based clients. The firm specializes in brownfield redevelopment, environmental site assessment, economic revitalization assistance, regulatory permitting and compliance, remediation design and implementation, and environmental risk management strategies. The firm's engineering and environmental consulting capabilities also include the areas of civil and geotechnical engineering, site development engineering, water resources engineering, mining and quarry services, water quality monitoring, and air quality compliance and permitting.



Lennon, Smith, Souleret
Engineering, Inc.
Civil Engineers and Surveyors

Lennon, Smith, Souleret Engineering, Inc.

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Established in 1985, LSSE is a civil engineering and surveying firm with offices located in Coraopolis, Allegheny County (headquarters); Greensburg, Westmoreland County (branch) and Albion, Erie County (branch), Pennsylvania. LSSE has provided planning, surveying and design services for sites throughout Pennsylvania and Ohio, including Pittsburgh's South Side Works and South Shore Riverfront Park; an 833-acre industrial park site in Allegheny County; 50 big-box commercial sites; 20 warehouse/package delivery sites; residential developments comprising over 4,000 housing units; institutional sites; brownfield redevelopment and unique, mixed-use recreational, commercial and residential sites.



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American Subcontractors Association promotes the rights and interests of subcontractors, specialty contractors and suppliers by building strength in community through education, advocacy, networking, and professional growth. ASA adheres to and promotes quality construction, ethical and equitable business practices, safety in the work environment, and best industry practices. ASA was founded in 1966, our chapter was established in 1989. ASA of Western PA has been around for more than 30 years. Learn more about what ASA Western PA can do for your company by visiting our website or contacting the office.



Labor & Management • Building Our Region's Success

Builders Guild of Western PA, Inc.

631 Iron City Drive, Pittsburgh, PA 15205
T: 412-921-9000
Jeff Nobers, Executive Director
jnobers@buildersguild.org

A unique, non-profit labor/management initiative, representing 16 building trade unions and nine affiliated contractor associations. The Builders Guild is a positive forum for labor, management, and community relationships, and fosters a cooperative and productive climate for regional commercial construction development. Through the Builders Guild, unions and management have forged fair and equitable working partnerships which promote economic and professional growth.

Guild initiatives include:

- Promoting the professionalism, skill, and pride inherent with union construction;
- Training for long-term careers in the construction trades;
- Providing a reliable, skilled and diversified workforce; Facilitating diverse partnerships with like-minded organizations throughout Western Pennsylvania.



CREW Pittsburgh

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1201 Wakarusa Drive, Suite D, Lawrence, KS 66049
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Membership in Commercial Real Estate Women (CREW) Network offers unparalleled business development, personal leadership growth, and networking opportunities, both in our local market and across 75+ chapters in the US, Canada, and Great Britain with 12,000+ members. The Pittsburgh chapter has 20+ years of providing educational programs and networking events to its members and the CRE community. Having a global commercial real estate network at your fingertips and having your contact info in that worldwide network has never been more critical in the greater Pittsburgh region than it is now.



Ironworker Employers Association of Western Pennsylvania

Foster Plaza 9
750 Holiday Dr., Suite 615, Pittsburgh, PA 15220
T: 412-922-6855
www.iwea.org
Danielle Harshman, Executive Director
dharshman@iwea.org

The IWEA is a Trade Association of Union Contractors who work in all aspects of the Ironworking Trade within the Construction Industry. We are a resource for all owners, developers and contractors who are looking for a qualified contractor with a well-trained workforce. Visit our website or call our office for additional information.



Master Builders' Association
Of Western Pennsylvania, Inc.

Master Builders' Association

631 Iron City Dr., Pittsburgh, PA 15205
T: 412-922-3912
www.mbawpa.org
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Leading the Industry, Building the Region! The Master Builders' Association is the voice for the construction industry in Western Pennsylvania and provides valuable member services, promotes best practices, and helps to grow a highly skilled workforce. MBA will continue to be the premier construction association by setting exceptional standards of quality, safety, and labor relations, providing the best construction experience. Our members will build the Pennsylvania of tomorrow.



COMMERCIAL REAL ESTATE
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NAIOP Pittsburgh

PO Box 100085, Pittsburgh, PA 15233
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NAIOP Pittsburgh is the regional association of developers, owners, investors, and professionals in commercial real estate. We are the leading industry resource to foster business relationships, promote responsible development and support growth of the region through education, leadership, and advocacy. Visit naioppittsburgh.com for additional information or contact info@naioppittsburgh.org.

PITTSBURGH WORKS TOGETHER

Pittsburgh Works Together

631 Iron City Drive
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Pittsburgh Works is committed to creating an inclusive vision of economic progress that embraces and respects both traditional legacy industries and emerging ones, while honoring the diversity of cultures and traditions inherent to each, while ensuring a sustainable environment. We seek a Pittsburgh and a region in which the lines between "old" and "new" economy are erased and respect is shown for our work ethic and dedication to community, while building a future for all.

Pittsburgh Works Together knows that we need an economy that works for everybody. Created after meetings of union leaders and officials from the manufacturing, steel, and energy sectors, our organization is committed to working with leaders of tomorrow's industries by reminding them that without everybody, there is no New Pittsburgh.

sm^{ps} Pittsburgh

Society for Marketing Professional Services

SMPS – Pittsburgh Chapter
www.smpspittsburgh.org
Aaron Roach, Chapter President 2020-2021
President@SMSPittsburgh.org

The Society for Marketing Professional Services (SMPS) is a diverse community of marketing and business development professionals working together to move the Architecture/Engineering/Construction (A/E/C) industry forward. SMPS is the only organization dedicated to creating business opportunities in the A/E/C industry. Companies large and small are able to tap into our powerful national and regional network to form partnerships, secure business referrals, and benchmark performance. The Pittsburgh Chapter offers educational programs, professional development seminars, and networking opportunities to professionals from architectural, engineering, planning, interior design, construction, and consulting firms serving the Pittsburgh region. SMPS Pittsburgh has over 100 members representing more than 50 firms in the built industry.

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Established in 1985, LSSE is a civil engineering and surveying firm with offices located in Coraopolis, Allegheny County (headquarters); Greensburg, Westmoreland County (branch) and Albion, Erie County (branch), Pennsylvania. LSSE provides surveying services for sites throughout Pennsylvania and Ohio. Our recent experience includes an 833-acre industrial park site in Findlay Township, 40+ miles of new waterlines for a regional utility, approximately 300 miles of new sanitary and storm sewers, property surveys for sites ranging from 0.5 to 833 acres, and over 3,300 rights-of-way.



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